

Message Text

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41

ACTION AF-18

INFO OCT-01 ISO-00 SP-03 AID-20 EB-11 NSC-07 RSC-01

CIEP-02 TRSE-00 SS-20 STR-08 OMB-01 CEA-02 AGR-20

CIAE-00 COME-00 FRB-02 INR-10 NSAE-00 XMB-07 OPIC-12

LAB-06 SIL-01 DRC-01 /153 W
----- 072451

P 291400Z MAY 74

FM AMEMBASSY KHARTOUM

TO SECSTATE WASHDC PRIORITY 8222

UNCLAS KHARTOUM 1195

E.O. 11652: N/A

TAGS: ERZN, SU

SUBJ: SECOND GUM ARABIC TENDER

REF: KHARTOUM 1088

1. GUM ARABIC CORPORATION (GAC) IN NOTICE
DATED MAY 28 HAS ANNOUNCED SECOND TENDER FOR GUM ARABIC.
IN THIS CASE NO QUANTITIES ARE MENTIONED, BUT CLEANED,
HAND PICKED SELECTED SPRAY DRIED AND TALHA VARIETIES
INVOLVED. BIDS, CLOSING JUNE 6, ARE TO STATE QUANTITY
(NO MINIMUM) AND BE VALID SEVEN DAYS. PAYMENT TERMS EASIER
THAN IN FIRST TENDER, BEING CASH AGAINST DOCUMENTS WCOH
TEN PERCENT LETTER GUARANTEE VALID UNTIL END OCTOBER TO
BE ESTABLISHED WITH SEVEN DAYS ACCEPTANCE.

2. GAC INFORMS EMBASSY THAT ABOVE TENDER CALL TELEXED
TO ALL CUSTOMERS, TRADITIONAL AND NEW. DEPT OF COMMERCE
MIGHT WISH CONFIRM RECEIPT, HOWEVER, WITH THOSE US BUYERS
WHO HAVE BEEN SHOWING CONTINUING INTEREST THIS MATTER.

3. COMMENT: GAC HAS LOST AGAIN IN ITS BATTLE WITH
MINFINANCE AND ECONOMY, NOT ONLY FROM STANDPOINT USING
TENDER SYSTEM BUT ALSO WE EXPECT IN TERMS OF NEW WRINKLE
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OF FAILING ANNOUNCE QUANTITY AVAILABLE. THIS OBVIOUSLY

SERVES INCREASE BUYER UNCERTAINTY AND THUS FROM GOS
STANDPOINT HOPEFULLY WILL FORCE UP PRICE. WE CONTINUE
EXPECT AMOUNT ACTUALLY AVAILABLE FOR SALE AT THIS TIME
IS 5-7 THOUSAND TONS HASHAB WITH FURTHER SALES TO BE
EXPECTED LATER IN SEASON.
BREWER

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
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Draft Date: 29 MAY 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974KHARTO01195
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740134-0863
From: KHARTOUM
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1974/newtext/t19740511/aaaaajlx.tel
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30 JUN 2005

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To: STATE
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